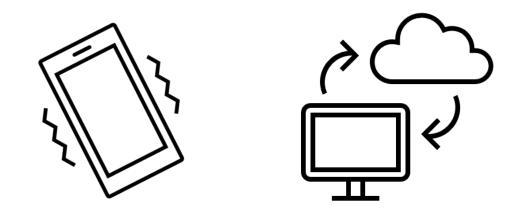


SMALL TO LARGE SCALE IRRIGATION AUTOMATION



Anthony Tasselli

TORO

Agenda

- 1. Background
- 2. Automation
 - a. What is it?
 - b. Why should I use it?
- 3. Remote Control Traditional Irrigation timers
- 4. System Integrators -Today's Platforms
 - a. So many options
 - b. Communication methods
 - c. Systems integration

- 5. Toro Tempus
 - a. System architecture
 - b. Simple and Reliable
 - c. User Interface
 - **1**. App
 - 2. Web Platform
 - Canopy
 - Cluster
 - Automations
 - e. Updates for 2023
- 7. Treetoscope Sensor

TORO. About Me

Toro Ag - Technical Sales Manager

Support sales team, dealer network, and end users with technical issues and specification

Ernst Irrigation - Irrigation Design and Sales

St. Paul, OR

Hardware store established 1910

- ➡ Irrigation sales 1960's
 - Designed drip, sprinkler, micro-sprinkler, traveling gun, linear & pivot systems.
 - Pump specification End-suction centrifugal, electric submersible turbine, and line-shaft turbine pumps
 - Field service support Filtration troubleshooting and service; Automation programming and troubleshooting
- Primary Crops Hops, Hazelnuts, Blueberries, Cane berries, Strawberries, Nursery: Bare root, can-yard, pot-in-pot, Greenhouse; Hort production, Grass seed, Kiwi



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History of Toro Ag

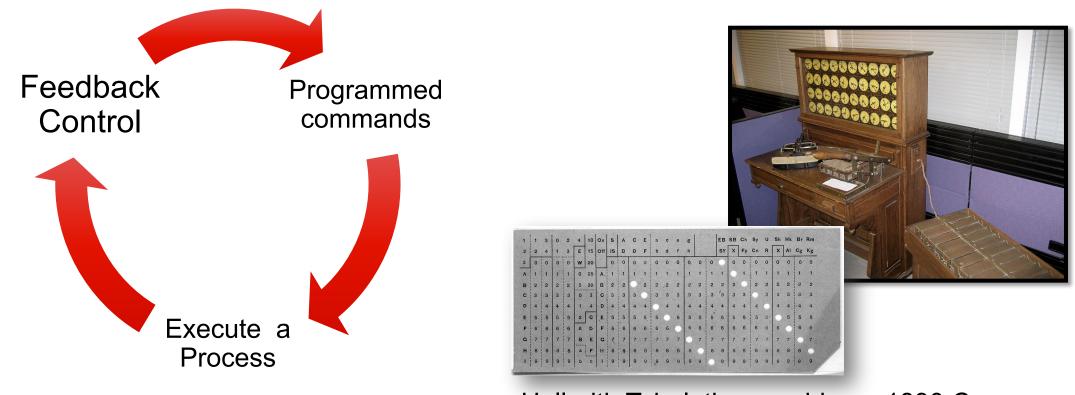
- Originally built by Reed Irrigation Systems in 1972
- Acquired by James Hardie in 1978
- Acquired by Toro in 1995
- Acquisition of Drip-In specifically to bolster the drip line product offering, 1997
- Key products
 - Aqua-Traxx Azul & FlowControl Tape
 - Blueline hose
 - Greenhouse products
 - Controllers
- The Toro Company celebrated it's 100-year centennial in 2014
- Toro Micro Irrigation changed name to Toro Ag in 2017





What is Automation?

 Automation- a technology concerned with performing a process by means of programmed commands, combined with automatic feedback control to ensure proper execution of the instruction



Hollerith Tabulating machine – 1890 Census

TORO.

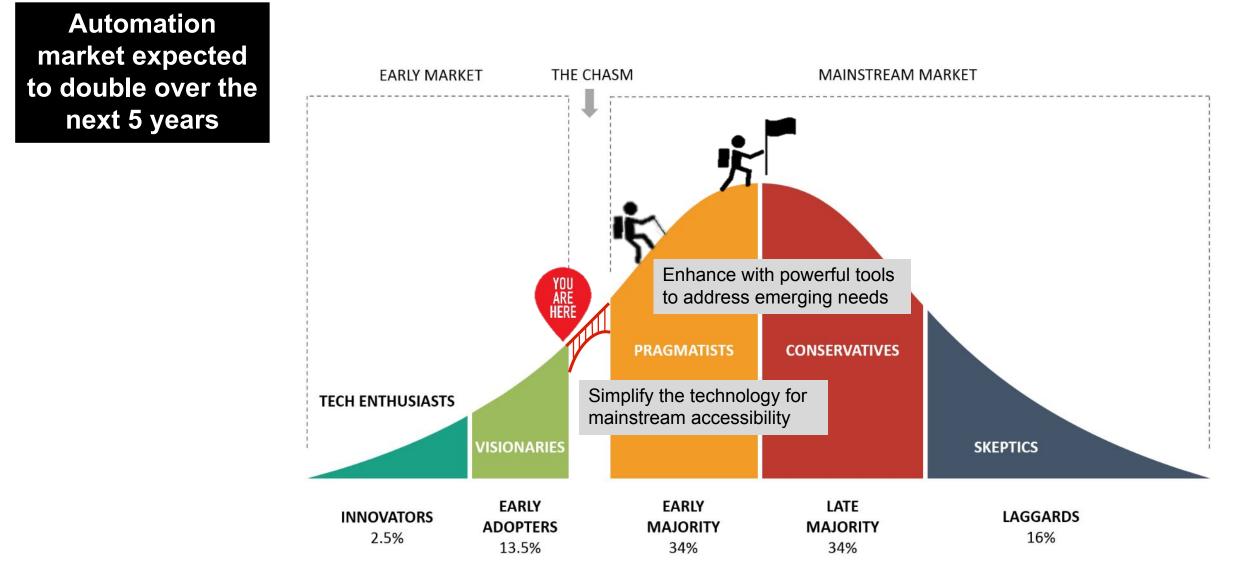
What is Automation?

2 Major Features

- Remote control
 - Execution of programmed commands
 - Wired, wireless, or direct acting
 - Valve control, motor control, switch relays
 - An event that leads to change in state
 - Vents opens, shades close, fans turn on
- System integration The differentiator
 - Feedback Control
 - All components and systems must "talk" to each other
 - Communications must contain useful information
 - Weather stations, pressure transducers, flowmeters,
 - Injection systems should be accessible from a single platform

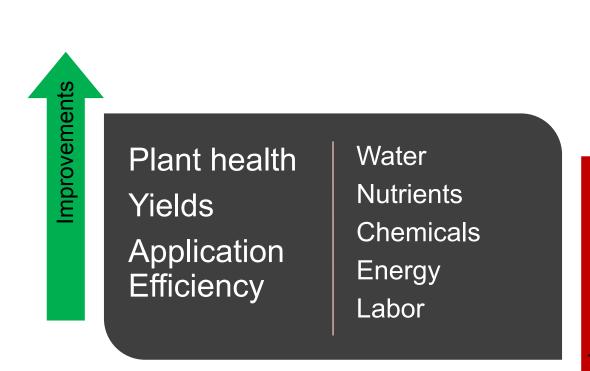
Automation Market Overview

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TORO. Automation in Irrigation – Why should I use it?

- Automated controls allow users to realize the full benefits of the irrigation system...
 - Water delivery
 - Nutrient delivery
 - Climate control
- Provides a central point to execute management decisions
- When leveraged correctly....



TORO. Remote Control - Early Irrigation Controllers













Remote Control – AC Controllers





Customer build – Siemens HMI & smart relay Abandoned PLC for manual switching



Vision II Timer

- Linkable controllers
- Rain sensor input
- Station run times adjusted by individual dials

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Remote Control - AC Controllers

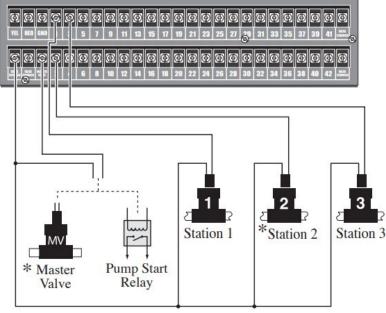


Irritrol Rain Dial

Electrical Specifications

- Transformer input: 120 VAC, 60 Hz
- Transformer output: 24 VAC, 1.25 amps
- Maximum output per station: 24 VAC, .5 amp
- Maximum total output to valves: 24 VAC, 1.0 amp (including master valve)
- Battery backup: 9-volt alkaline battery (not included)

Wiring for standard (non-flow sensing) system





•Program valve runtime from 1 second to 24 hours

•Operate up to 4 valves at one time

•Manage 2 Fertilizer pumps

•Wireless Valve Remote Control with 1,000 ft.

range

Evolution AG Irrigation and Fertigation Controller

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Remote Control – AC Controllers

Wire Sizing

Data Needed

- Maximum current draw of the electrical unit (valve or controller) in amperes (I)
- Distance in feet (one way) to the electrical unit (F)
- The allowable voltage drop in the wire without affecting functions of the electrical unit (Vd)

Maximum One-way Distance (ft.) Between Controller and Valve (standard 24 VAC solenoid) †

		V	alve Wi	re Sizin	g		
Ground	Control Wire					-	
Wire	18	16	14	12	10	8	6
18	1020	1260	1470	1640	1770	1 <mark>860</mark>	1930
16	1260	1630	2000	2330	2610	2810	2960
14	1470	2000	2590	3180	3710	<mark>41</mark> 50	4480
12	1640	2330	3180	4120	5050	<mark>5900</mark>	6590
10	1770	2610	3710	5050	6540	8030	9380
8	1 <mark>86</mark> 0	2810	4150	5900	8030	10400	12770
6	1930	2960	4480	6590	9380	12770	16540

† Solenoid Model: 24 V ac Pressure: 150 psi Voltage Drop: 4 V Min. Op. Voltage: 20 V Amperage (peak): 0.3A

Chart 1 Minimum Solenoid Operating Voltage Under Various Line Pressure

Line Pressure	Voltage (Internal Bleed Configurations)	Voltage (External Bleed Configurations)
200 psi (13,8 Bar)	21.1	
175 psi (12,1 Bar)	20.2	
150 psi (10,3 Bar)	19.1	20.0
125 psi (8,6 Bar)	18.2	19.1
100 psi (6,9 Bar)	17.1	18.2
75 psi (5,2 Bar)	16.1	17.3
50 psi (3,4 Bar)	16.0	16.4

Copper Wire Resistance of Various Sizes

	Resistance at 20°C Ohms per 1000 ft.
4	.25
6	.40
8	.64
10	1.02
12	1.62
14	2.57
16	4.10
18	6.51

- Electricity, like water in pipes, looses some of its potential (*VOLTAGE*) as it travels along a wire run.
- Proper wire gauge helps to minimize such losses.
- Applies for AC and DC

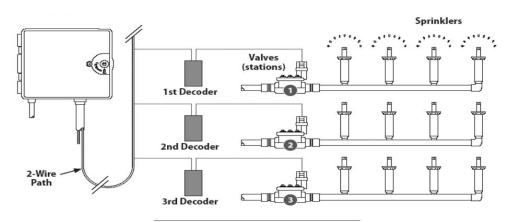
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Remote Control – AC Controllers

2-wire Decoder systems

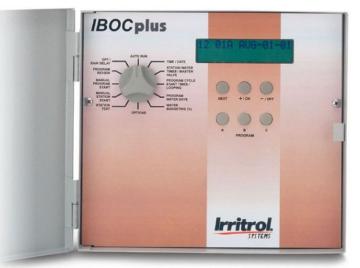
- Common 2-wire path connects each valve to controller
- Each valve tied to wire path via decoder
- Decoder receives a digital signal from controller
 - Signal is specific to a decoder or decoder station in the case of multi-valve decoders
- Typically used with many valves or large areas
 - 2-wire controllers can usually operate 90+ decoders
 - Operates devices miles away





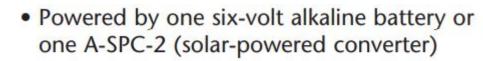
Typical Decoder and Valve Operation

Remote Control - DC Controllers



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Irritrol IBOC plus Controller



• Output: 24 VDC latching

Controllers to Valves

Wire size (Awg)	20	18	16	14	12
Distance (ft.)	400	600	1000	1600	2400



DDC WP Controller

- Accepts Toro TRS Wired RainSensor[™], Wired Rain/Freeze and other normally-closed sensors
 - Low-battery indicator visible on LCD screen
 - · Three independent programs and three start times per program
 - Three scheduling choices by program:
 - -Seven-day calendar
 - -1 to 7-day interval
 - -Odd/even with 365-day calendar and 31st day exclusion
 - Station run times from one minute to four hours in one-minute increments

2-station 4-station 6-station 8-station



Multi-strand Wire	Distance (Ft.)
18 AWG	197
16 AWG	305
14 AWG	493
12 AWG	820

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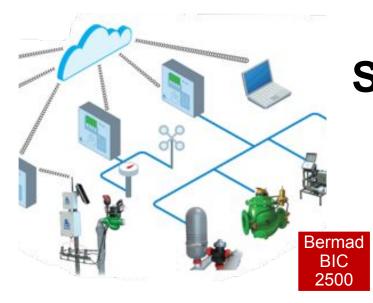
Maintenance & Troubleshooting

Things Will Go Wrong

- After verifying irrigation components are in proper working order, the control system must be diagnosed
- Troubleshooting & servicing controllers requires a basic understanding how the system is configured.
 - Location of valves
 - Controller type
 - Auxiliary sensors
 - Programming objectives
- Using a multimeter or specific test equipment, operators need to properly identify shorts, loads, resistances.
- With the results derived from testing, user must identify issue and solution



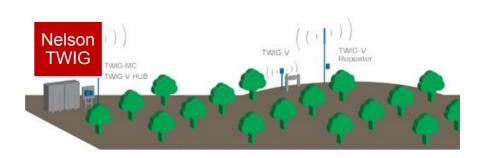
Today's Platforms



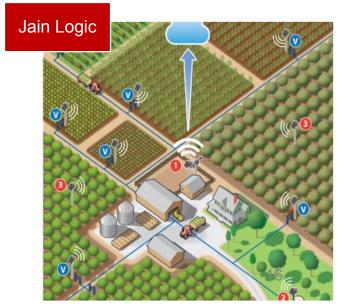


Remote Controls System Integrators

- Slow march towards comprehensive automation platforms
- Existing platforms come in a range of complexities, allow varying levels of access and integration







Today's Platforms – System Integrators

Might feel like a crowded market

- Numerous Brands and platforms available.
 - Whose products should we use?
 - Established vendor or independent brand?
- Fear of commitment

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- Does my platform have staying power?
- Is my dealer committed?





Today's Platforms

- **Common Components and Communication Methods**
- Industry wide move toward "wireless" communication
 - In-field hardware is hard-wired to a radio-equipped device in close proximity (typ. <100ft)
 - Common names: RTU, Node, Module...
 - In-field devices accessed remotely through an internet connected gateway
- Combination of radio and cellular communication
- Device communication Mesh network, direct-to-base station, or radio repeater
 - Common frequencies 27MHz, 400-500MHz, 900MHz, 2.4GHz & 5 GHz







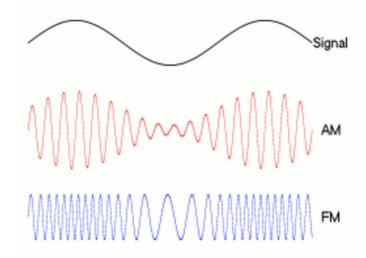


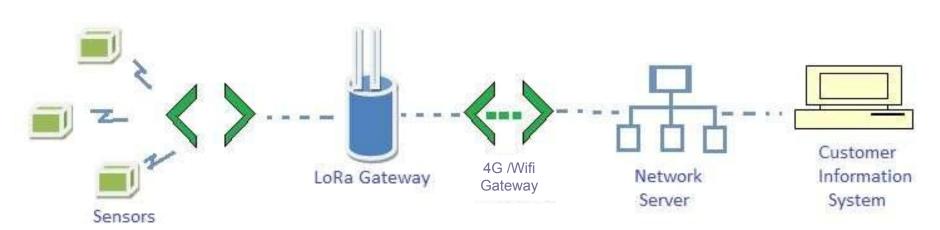


What is LoRa

LoRa – Long Range Radio

- Spread spectrum modulation type used which uses wide-band linear FM pulses. The frequency increase or frequency decrease over certain period is used to encode data information to be transmitted.
- Low energy consumption
- 915 MHz in US
- Transmits small data packets, over long distances
- Unlicensed nodes available, LoRaWAN licensed protocol available too
- Allows for firmware over-the-air updates



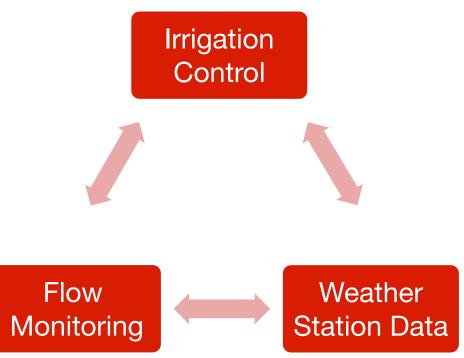


Today's Platforms – Systems Integration

Feedback Control

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- Sensors are rapidly becoming more reliable, simple, robust, & inexpensive.
- Some platform sensors are proprietary, other platforms are "sensor agnostic"
- Access via one entry portal or multiple apps & platforms
- Presents an opportunity to set thresholds, recommendations, & alerts
- Historically, growers have jumped between individual platforms to make irrigation decisions.



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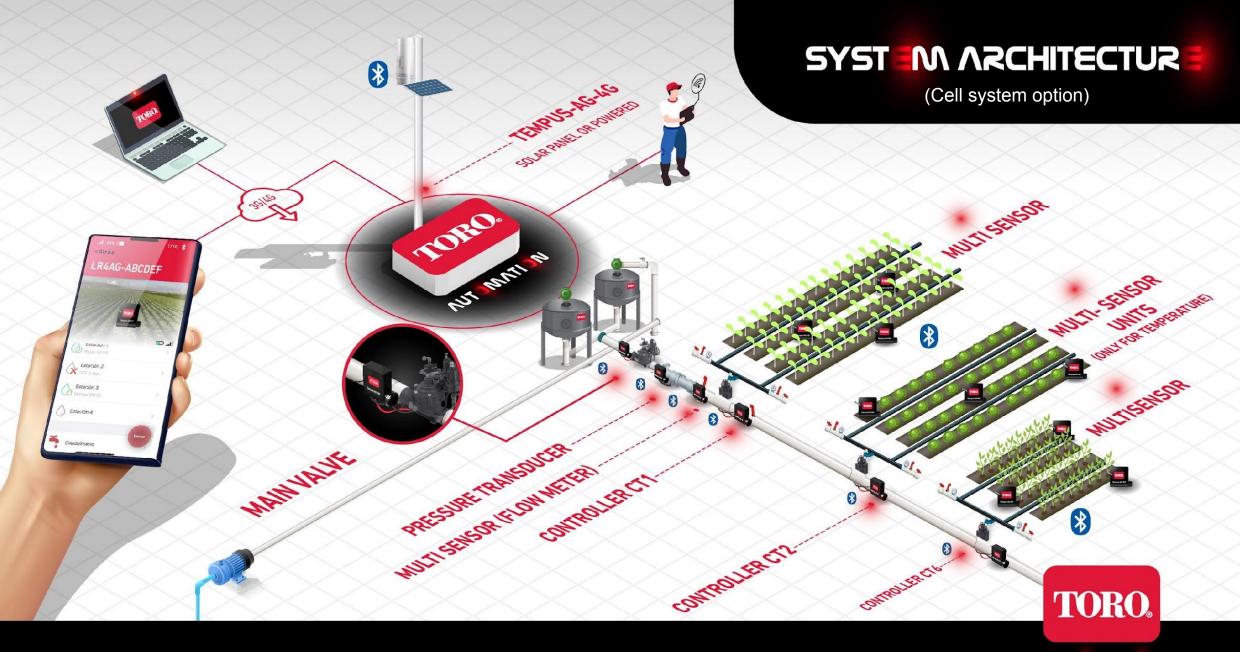
Toro Automation System- Tempus AG

Key Features

- Automation SYSTEM, not individual controller/components
- Hassle-free installation
 - minimal hardware
 - easy mounting options no solar panel, no long cable runs
 - setup with mobile device no forms to send!
- Simple, intuitive mobile interface for easy schedule programming – plan & adjust in real-time
- Confirm irrigations happened as planned
- Know if something went wrong with user-defined alerts
- Verify or adjust valve operation on-site via local Bluetooth connection
- Strong support network Dealer, NSN, dedicated support











TEMPUS-AG-4G

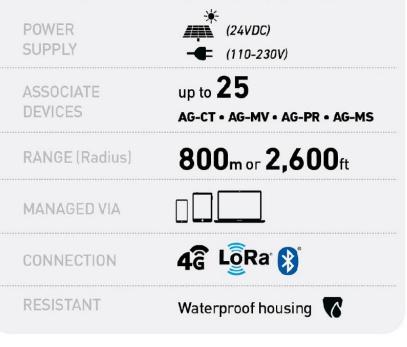
20W solar panel (Optional for power challenged installations)

- Powerful lithium battery for up to 5 days of battery life
- Multi operator SIM card included

Installation brackets included



A solar powered (or wall connected) base station that connects all controllers and devices to the cloud.





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25



Optional 5m or 10m cable

TORO

A Wi-Fi base station that connects all controllers and devices to the cloud. POWER -(110-230V) SUPPLY up to **30** ASSOCIATE DEVICES AG-CT • AG-MV • AG-PR • AG-MS 800m or 2,600ft RANGE (Radius) Extended antenna as an option MANAGED VIA WFi LoRa 💕 CONNECTION



AUTOMATION 26

TEMPUS-AG-CT

CP123456C

A waterproof battery-powered wireless irrigation controller capable of operating up to 6 latching solenoids.

DATA ACQUISITION	1, 2 or 6 stations
SENSOR CAPABILITY	Pressure Switch, Flow Meter and Rain Sensor
	4 irrigation schedule p/station
666	Continuous irrigation or cycle and soak
Ö	Time in seconds
Ó	Irrigation by time or volume
*	Fertigation capability
RANGE (Radius)	800m or 2,600ft
MANAGED VIA	
CONNECTION	LoRa 👔
RESISTANT	Waterproof (IP-68) 🛛 😽
POWER SUPPLY	9 V

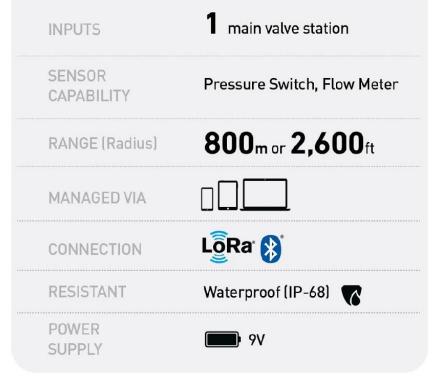
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ΛυτοΜλτιοΝ

TEMPUS-AG-MV

+S. CP123456C

A waterproof battery-powered wireless irrigation controller capable of storing 200 start times from different AG-CT's. Ideal to control main valve.





TEMPUS-AG-MS 1

A waterproof battery-powered wireless irrigation data acquisition device for a variety of sensors.

DATA ACQUISITION	1 sensor
SENSOR CAPABILITY	Flowmeter, Rain sensor, Moisture sensor, Anemometer Pluviometer, Air humidity sensor, Tensiometer
RANGE (Radius)	800m or 2,600ft
MANAGED VIA	
CONNECTION	LoRa 👔
RESISTANT	Waterproof (IP-68) 🛛 😽
POWER SUPPLY	9V



ΛυτοΜΛτιοΝ

Note: Depending on sensor 2 or 3 wires used – explained in the App during installation

.1. 4 .2. 4 .3. 4 .8.

29

TEMPUS-AG-MS 4

.1. 4 .2. 4 .3. 4 .8.

A waterproof battery-powered wireless irrigation data acquisition device for a variety of sensors.

DATA ACQUISITION	3 sensors plus temperature
SENSOR CAPABILITY	Flowmeter, Rain sensor, Moisture sensor, Anemometer Pluviometer, Air humidity sensor, Tensiometer, Temperature
 RANGE (Radius)	800m or 2,600ft
 MANAGED VIA	
 CONNECTION	LoRa 👔
 RESISTANT	Waterproof [IP-68]
POWER SUPPLY	9 V
	TORO.



Tempus-AG-MS



MS module accepts

- Pulse
 - Flowmeter, wind sensor
- Dry Contact
 - Pressure switch, rain sensor
- Analog (0- 3.5V)
 - Humidity sensor, moisture sensor, soil tensiometer

TEMPUS-AG-PR	A waterproof batter device for pressure	ery-powered wireless irrigation e measurement.
	DATA	Pressure values
	SENSOR CAPABILITY	Pressure up to 232 psi
	RANGE (Radius)	800m or 2,600ft
	MANAGED VIA	
	CONNECTION	Loora 😵
	RESISTANT	Waterproof (IP-68)
	POWER SUPPLY	9 V
		ΤΟ
		AUTOM



Tempus Ag - PR



Your "Digital Pressure Gauge"

- Pre-wired with included transducer; rated for 0-232 PSI
- Factory calibrated -> Plug & play installation
- Set high & low thresholds for alerts, notifications, and logic operations



Simple and Durable

VS.

IORO

NO MORE "THE STORM BURNED MY SYSTEM"

- No long wire runs to controllers
 - Less conductors = less lightning damage
- Programs are stored locally on field devices

 Loss of internet or power at base station does not interrupt programs



Simple and Durable

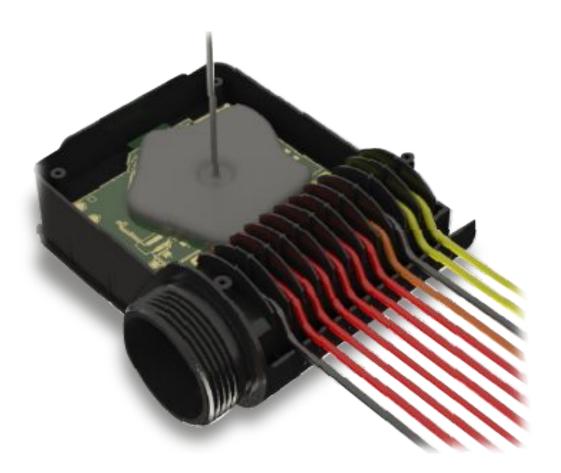
POTTING VS. CONFORMAL COATING

IP68 Rating eliminates intrusion of...

- Dust
- Insects
- Moisture/Humidity

Simplifies servicing

Allows for double warranty coverage compared to main competitors

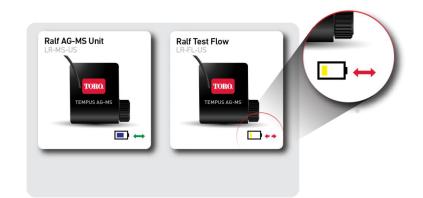


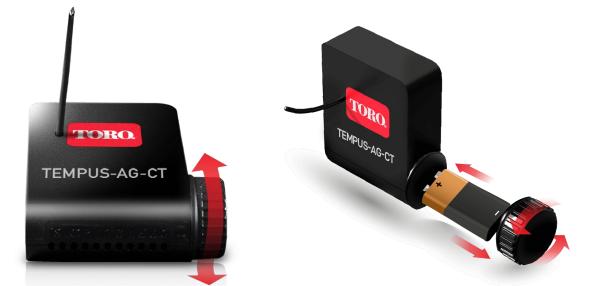


Simple and Durable

Installation & Maintenance

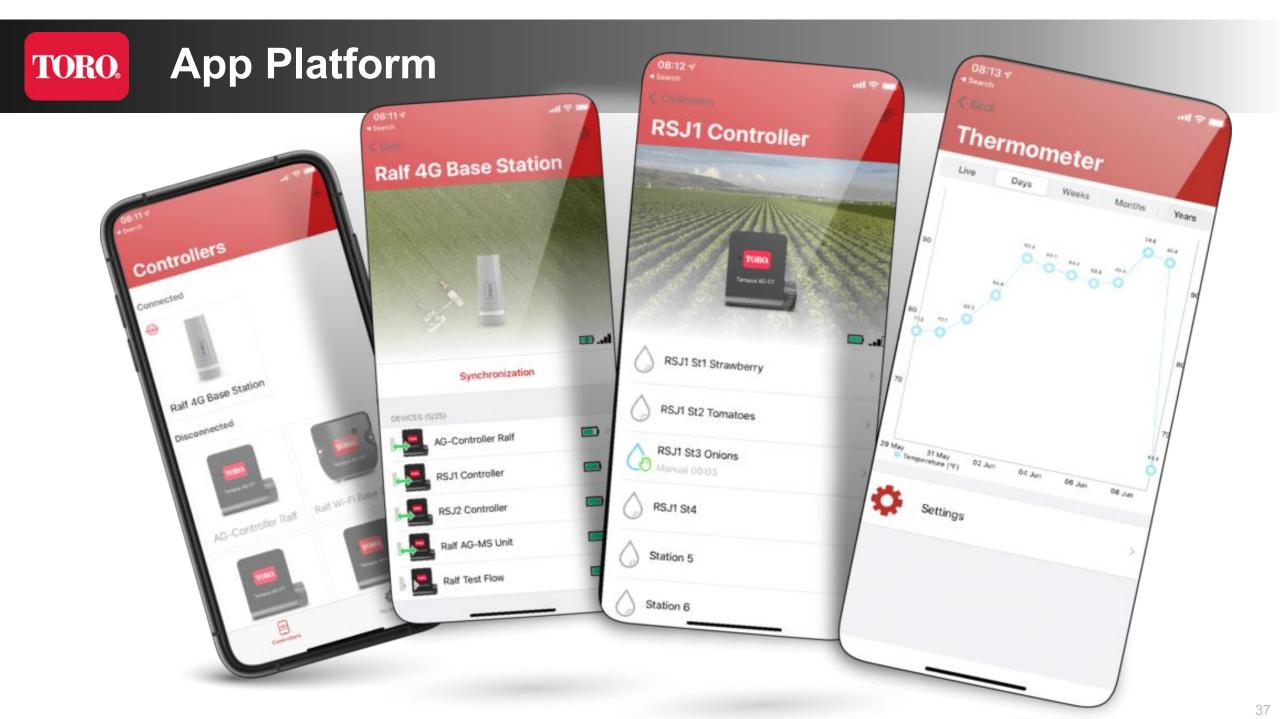
- One person installation; no need for a crew
- Devices are commissioned via Bluetooth and associated with a gateway at user's discretion
 - Modules can operate independently



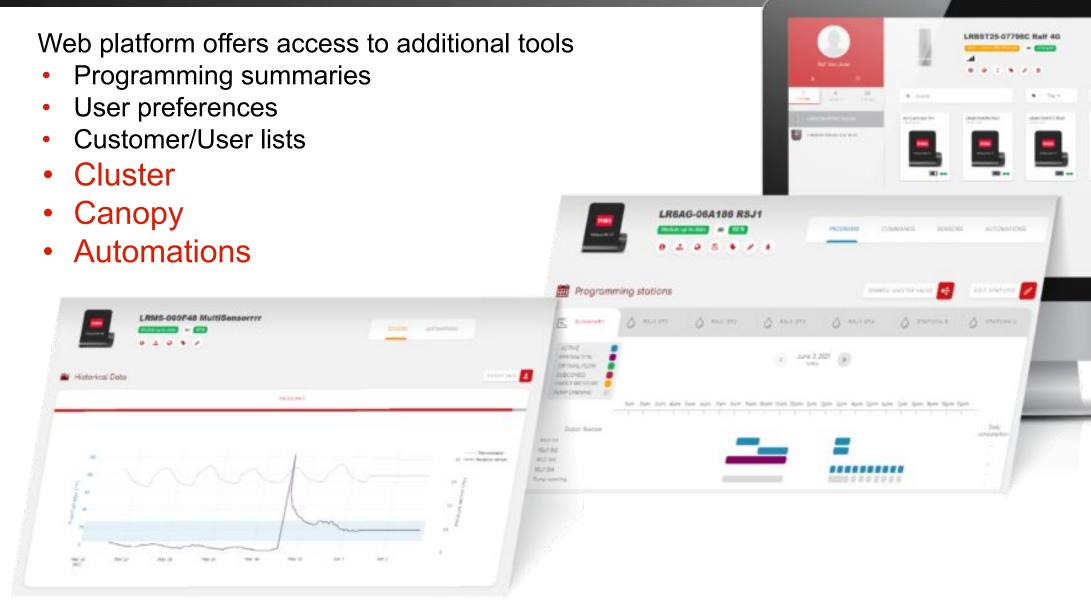


Expected battery life guidance

- AG-CT-1 station with 6 start times/days = ~10.5 month



TORO. Tempus Web Platform



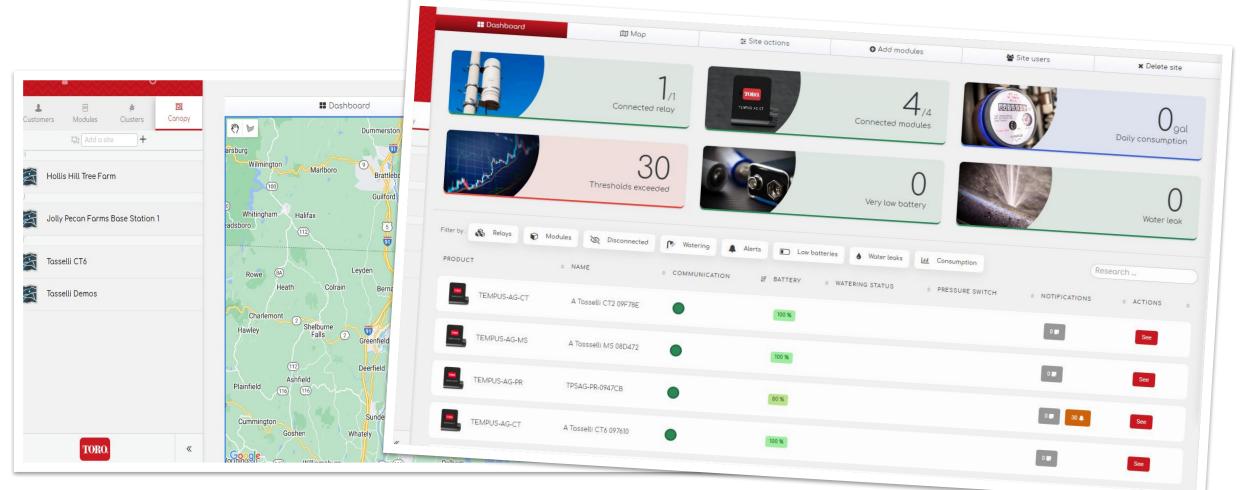
D+



Tempus AG - Canopy

Geofencing tool

•User dashboard – access to all devices, system status, & alerts/alarms



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Tempus AG – Cluster

- Summary view with each station in Cluster
- Facilitates simpler programming

 Programming less pronet 	o human error		
 Main valve stores all sche Well 7 	duled starts	NUAL	
	PROGRAMS FLOWMETER	AUTOMATIONS COMMANDS	Cecember 12, 2022 Wonday
[≥] ∏ [€] Cluster of stations		+ Search for a station	
	ZONE 2 OFF	6am	7am 8am 9am 10am 11am 12pm 1pm 2pm 3pm 4pm
WATERING FERTIGATION PUMP OPENING OPTIMAL FLOW OVER PRESSURE.	« December 12, 2022 » Monday		
Station flowrate	n 8am 9am 10am 11am 12pm 1pm 2pm 3pm 4pm 5pm 6pm	7pm 8pm 9pm 10pm 11pm Daily total u	
Zone 1 Zone 2			
Pump opening			



Tempus AG – Automations

- User defined alerts; email and/or push notifications
- Define actions when threshold are exceeded
- Automated is not Autonomous

	Daily volume alert Enter thresholds to be notified when extreme values are reached. Low threshold gal High threshold gal	
Alerts for exceeding thresholds Enter thresholds to be notified when extreme values are reached. Low threshold 17 psi High threshold 84.9 psi	Settling time Delay during which the flow is not monitored following a start. min Leak detection alert Max volume(gallons) allowed before alert. gal	
Save C Linked modules Modules Link to your TEMPUS-AG-PR the modules which will be controlled by the next actions. Modules belonging to a cluster must be linked with care, they are marked with an icon \$ Add modules Add modules	Stations flow Once you have entered the flo Enter the nominal flow rate of A-SCION WOOD Fit of least one stations flow r A-SCION WOOD Fit of least one stations flow r Maximum flow alert	will be able to det
Action All the modules linked to the TEMPUS-AG-PR will be affected.	Minimum flow alert Fert Pump gal/min Fill at least one station's flow rate to access following features Rock between three Maximum flow alert	
Low threshold not reached High threshold exceeded No action No action	No action Minimum flow alert	



New Features

- Toro Tempus New feature set for Spring '23 release
 - Historical summary view
 - Summary view Day/week/month options
 - Enhanced data export features
 - Improved unit selection; Ac-ft, Ac-in
 - Sensor chart view with summary screen
 - Valve groups for loop programming
 - Soil Moisture Tool Kit
 - Mobile Dashboard



IRRIGATION IS THE MOST CRUCIAL FACTOR IN FARMING

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WHEN AND HOW MUCH TO IRRIGATE?















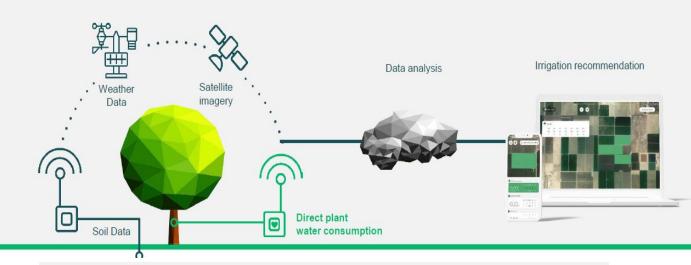


Climate Smart Agriculture

- Irrigation recommendations
- Stress level management
- Weather history and forecast
- Plot-level insights
- Alerts and notifications 24/7

The world's first plant-based irrigation decision support SaaS platform, Based on Direct Plant-Sensing

Direct water consumption data is translated to the block level using remote sensing to deliver accurate irrigation recommendations



The rate of sap (or water) moving from the roots of plants, through the stem, and to the leaves is strongly coupled to **rate of transpiration and photosynthesis**.

ET Ratio:

69% from ETc

A STATE OF THE STA		
rop evapotranspiration		
Past week		
Actual ET ©	ETc ©	
0.11 inches	0.16 inches	
0.13% Yesterday	- 0.13% Yesterday	

treetoscope THE DIFFERENTIATION

- Plug & play
- Scalable
- Low maintenance
- Affordable
- Direct, Quantitative Data
- Real time
- High value







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